



Andre Uribe , Glenn Durie, Michael Wright . . .



CEO NEXUS CUP

▶ RECIPIENTS:

Michael Wright, president
 Glenn Durie,
 VP of business development
 Andre Uribe, VP of engineering

▶ COMPANY:

Power Grid Engineering LLC

▶ YEAR FOUNDED:

2007

▶ LOCATION:

Winter Springs, FL

▶ WEBSITE:

powergridengineering.com

▶ ABOUT THE COMPANY:

One of Florida's rising second stage-stars, Power Grid Engineering (PGE) provides engineering design and consultation to the power systems industry. The company has grown to more than 96 employees and generated \$12 million in revenue for 2012, nearly double its 2011 revenue.

In mid-2009, Michael Wright and Andre Uribe began attending CEO forums and PeerSpectives roundtables hosted by CEO Nexus. "The programs are different, but both are very beneficial," Wright observed. "You walk away full of ideas and ready to take action."

During the Q&A portion of one forum, Ed Haddock, Full Sail University co-founder, was asked what type of business he would pursue if starting a business today. Haddock's response included what he would avoid: professional services. This disclosure startled and disturbed Wright and Uribe, who had recently launched a professional services firm. PGE had 18 employees at the time, but the comment sparked an internal discussion about their business model, which propelled PGE's eventual growth. Along the way, PGE engaged a variety of the entrepreneur support services in the region now referred to as the Entrepreneurial Ecosystem.

▶ ABOUT THE AWARD:

CEO Nexus in collaboration with The Rollins Center for Advanced Entrepreneurship and GrowFL, brings together leaders of established growth-stage businesses in a confidential setting to meet and learn from CEO peers who have grown their companies into more advanced stages of business development. The CEO Nexus Cup is a traveling trophy and member-recognition award, recognizing those companies that have achieved growth and entrepreneurial success, in part due to their collaboration with CEO Nexus. ♦